

# PIETRO LAMPRONTI

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## EDUCATION

### The London School of Economics and Political Science (LSE)

London, United Kingdom

MSc Philosophy of Science (#1 university in Europe and #2 in the world for Philosophy)

September 2022 – March 2024

- **Grade:** Double Distinction (Distinction overall and in the Dissertation component); best performance of the cohort
- **Dissertation:** Putnam's Model-Theoretic Metaphysical Anti-Realism (grade: Distinction/74; highest grade of the cohort)
- **Coursework:** Philosophy of Science (grade: First/78; joint highest grade in the available history of the course), Set Theory & Advanced Logic (grade: First/78; joint highest grade in the available history of the course), Philosophy of Spacetime (grade: First/80; highest grade in the history of the course), Philosophy of Quantum Mechanics (grade: First/70)
- **Societies:** Member of the **Philosophy Society**. Personally invited Prof. Timothy Williamson from Oxford University to hold a seminar and organized the Department-wide event and reception, attended by a record-breaking 50+ people including academic staff

### Bocconi University

Milan, Italy

BSc in International Economics and Management (#3 university in Europe for Business & Management)

August 2018 – July 2021

- **Grade:** First-Class Honours (109/110)
- **Relevant Coursework:** Economics (Macro, Micro), Management (General, Technology & Innovation), Mathematics (Pure, Financial)
- **Societies:** Media Strategist at **Cinema Society**. Launched and curated 3 weekly newsletters on the history of cinema that achieved a 25% increase in overall weekly media readership (10 hours/week)

## WORK EXPERIENCE

### Citibank

London, United Kingdom

TMT EMEA Corporate & Investment Banking Senior Analyst

July 2021 – September 2022

- Achieved top-ranked performance resulting in a year-end bonus of 60% of base salary and a 33% increase in the latter; received highly satisfactory feedback from senior management and retention attempts
- Held the pen over 3 pitch decks, 1 financial model and 5+ legal documents for a \$150mn debt refinancing for a \$2.4bn Telecom client, communicating with a team of 50+ people across 3 continents
- Crafted a holistic credit analysis for a syndicated £375mn RCF for a Tech scale-up client
- Built a financial model to assess the creditworthiness of a \$2.7bn Telecom client
- Synthesized internal research on Tech trends into 2 pitch decks to be presented by senior leadership at global summits

TMT EMEA Summer Analyst

June – August 2020

Public Sector Group (PSG) EMEA Spring Intern

April 2019

### JEME Bocconi Studenti (Student-led Strategy Consulting Firm; #2 European Junior Enterprise out of 380)

Milan, Italy

Head of Business Development

September 2019 – October 2020

- Orchestrated a commercial agreement with a startup incubator securing a steady pipeline of 3 new projects per month
- Spearheaded a corporate restructuring by segmenting the 16-member division into 4 sub-units, enhancing efficiency and leanness
- Elected unanimously by all 51 members of the firm (unprecedented in the available history of the firm)

Project Manager

January 2019 – May 2019

- Led a 6-people team through the execution of a 4-month quantitative and qualitative market research managing a budget of €15k
- Developed and successfully championed a recommendation for a FinTech product launch for the client
- The project was nominated among the best 3 projects carried out in that year by European Junior Enterprises
- Youngest Project Manager in the available history of the firm

Associate Consultant

September 2018 – September 2019

- Crafted 25+ sales proposals that achieved a 75% conversion-to-project rate, consistently meeting senior management's expectations
- Worked on a 6-people, 4-month project consisting in a market research and in the creation of a business plan for the Telehealth client

### Golinelli Foundation (Private Philanthropic Foundation)

Bologna, Italy

Project Leader and Winner of the Startup Competition "The Enterprise Garden"

June 2016 – December 2017

- Led the 6-people team of the HealthTech startup BeneFit for 6 months through the formulation of the core business idea
- Pitched the business plan to investors and received funding of €10k and access to mentoring services for 1 year
- Awarded the individual merit-based Entrepreneurship Badge (top 7% of the class)

## EXTRACURRICULAR ACTIVITIES

- Publishing 2 poetry books: *Io, eternamente*, *Danzo* and *Cercavo Verità non avendo Amore*
- Mentee at **United Italian Societies**: the Mentor is a partner in Bain & Company's Milan office (September 2023 – Present)
- Member of **Goodenough College**, a highly selective (admission rate: ~33%) (**London, United Kingdom**; September 2022 – August 2023) accommodation of 700+ international postgraduates offering a diverse community through intellectual, cultural, and social activities
- Member of the **Citi Pride Network** (**London, United Kingdom**; October 2021 – September 2022)

## ADDITIONAL INFORMATION

- **Language Skills:** English (Fluent); Italian (Native); French (Intermediate)
- **Technical Skills:** Microsoft Office (Advanced); LaTeX (Intermediate); Python (Beginner)
- **Interests:** Art (Cinema, Music, Painting, Poetry), Astrophysics & Cosmology, Existentialism, Psychology